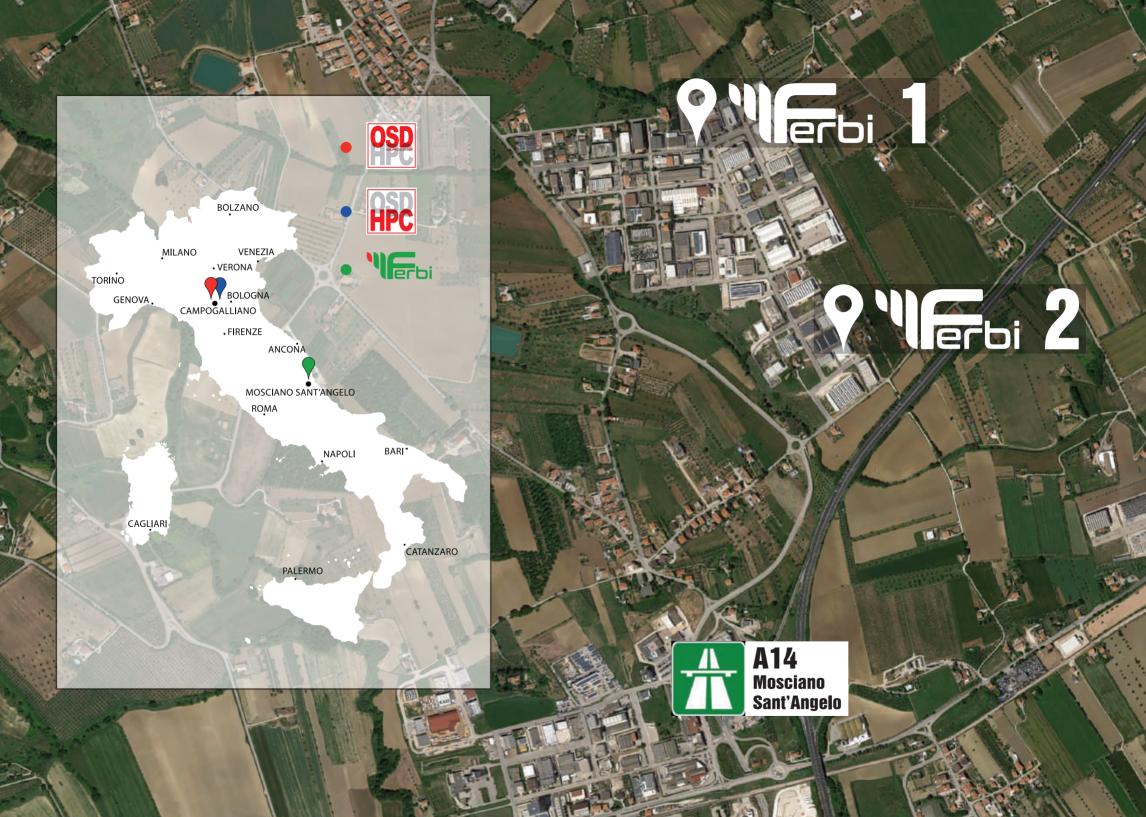


The CHEMICAL MANUFACTURING COMPANY



## **The Company**

Since 1996, Ferbi Srl is an Italian company specialized in the large-scale production of chemical products for many sectors, such as Pest Control, Plant Protection Products to name but a few.

The authorized production plant and the logistic structure are perfectly integrated in the industrial area of Mosciano Sant'Angelo's Municipality, in the province of Teramo, on a covered area of about 4500 square meters, just a few hundred meters from the exit of the main A14 motorway, which connects the North to the South of Italy.

Since 2017, Ferbi srl became part of the OSD Group, a group specialized in the design and production of equipment, components and systems for the management of professional Pest Control activities.

A path and a qualitative growth, the one achieved by Ferbi in the last 7 years, which catapulted it by right among the most dynamic and virtuous chemical companies of the Italian and foreign production scene.





## **Quality management system**

The introduction in 2015 of corporate ethical processes catalyzed the growth of the specific interests of individuals who work in Ferbi, increased the level of personal training, improved the operational atmosphere and enhanced the professional promotion of all collaborators.

The ownership of Ferbi and its managerial staff are convinced that a company policy for quality is the basis for the success of a product.

Ferbi adopts a certified management system for quality and environmental procedures in accordance with:

- ISO 9001: 2015
- ISO 14001: 2015











#### **Production capacity**

FERBI is a perfectly structured company to ensure a very high quality, competitive, reliable and flexible service even for small production batches.

The production department is equipped with state-of-the-art machines, updated according to the most modern technologies, capable of ranging with its production capacity between the different types of pesticide formulations of household, civil and agricultural interest.

Ferbi is able to produce rodenticide baits formulated in sachets of fresh pasta, paraffin blocks, grains and cereals, pellets, insecticides and plant protection products in general, liquids including emulsifiable concentrates, micro-emulsions, concentrated suspensions, ready-to-use liquids, dispersions in oil and solids such as dry powders, granular powders, wettable powders etc.

Ferbi is able to package its products using different types of packaging such as bags, pill containers, bottles, buckets, boxes, drums and big bags. Each single production follows strict protocols, even customized according to the formulations and needs of the customer.



#### **Rodenticides**

FERBI's rodenticides production unit is fully equipped, highly competitive and flexible. FERBI in fact can manufacture even small batches while maintaining quality unchanged and lead time short. Automated lines and efficient production planning allow FERBI to offer extremely competitive prices both on the domestic and on the international markets. Raw materials for rodenticides are carefully selected, as they are the essential element to guarantee product palatability.

FERBI can formulate the following product types:

- Pasta baits
- Wax blocks
- Pellets
- Wheat Cereals

Pasta baits production is the pride and joy of FERBI; the production process and the selection of raw materials are such that FERBI's pasta baits are considered among the most qualitative available on the market.

Rodenticides can be customised for colour, weight and pack type/size, with a full selection of packages for both professional and amateur use.











# **Liquid formulations**

FERBI's production unit is modern, up-to-date and complies with all legal standards applying to these products. Most production processes are fully automated and this allows FERBI to be highly competitive both on the domestic and on the international markets.

FERBI offers top flexibility in meeting with Customers' requirements when it comes to pack types and sizes.

Continuous production checks assure production uniformity both on large and on small production batches.

FERBI can formulate the following product types:

- EC Emulsifiable Concentrates
- SL Concentrated Soluble Liquids
- EW Emulsions in Water
- SC Suspension Concentrates
- SE Suspoemulsions
- RTU Ready-To-Use



## **Solid formulations**

The production unit was installed in 2008 and is equipped to pack a wide range of pack types. Jars, bags and sacks of all sizes are automatically filled.

FERBI's just-in-time production planning secures fast deliveries combined with top flexibility.

Quality is assured through strict random checks all along the production process in order to obtain maximum product uniformity.

FERBI carefully studies and assesses all formulations through specific tests on raw materials and finished products, conducted in the in-house laboratory.

FERBI can formulate the following product types:

- DP dustable powders
- TABLETS
- MICROGRANULES





# **Repellent formulations**

The use of repellents against pests is constantly growing. The new goal is not only to kill the pests (insects, reptiles, rodents and many more), but to keep them away from our areas (patios, gardens, balconies, etc.).

Ferbi has now developed a range of products based on essential oils and other ingredients with a very low impact on human and environmental health. Multiple substances have been evaluated and combined in several different formulations.

The result of our constant research is a wide range of effective and stable products.

FERBI can formulate the following product types:

- SL Concentrated Soluble Liquids
- RTU Ready-To-Use
- GR Granules
- Gel





#### **Plant Protection Products**

The Plant Protection Products industry is a very dynamic sector that faces a constantly changing market.

The extreme liveliness of the sector is mainly due to the frequent regulatory adjustments and to the fact that new and growing needs for pest control in agriculture have to be met.

Ferbi is the ideal partner to fulfill the everchanging requests of the sector, because it is able to handle the relabelling and production of either small and large batches.

Ferbi is an authorised production company for the manufacturing of Plant Protection Products under the Italian DPR no. 290 of 23 April 2001 and is able to produce and relabel all liquid and solid formulations.





#### **Logistics**

Ferbi is always constantly looking for high quality raw materials at the best price through the booking of large quantities of materials necessary for production and their storage in its warehouses to allow the company to keep prices of the finished product unchanged for medium / long periods.

Ferbi's Outbound Goods Logistics service is always in constant development.

The acquisition in 2022 of a new, air-conditioned warehouse specifically dedicated to the logistics of outgoing finished goods allows us to offer our customers more reserved spaces even for large stocks.



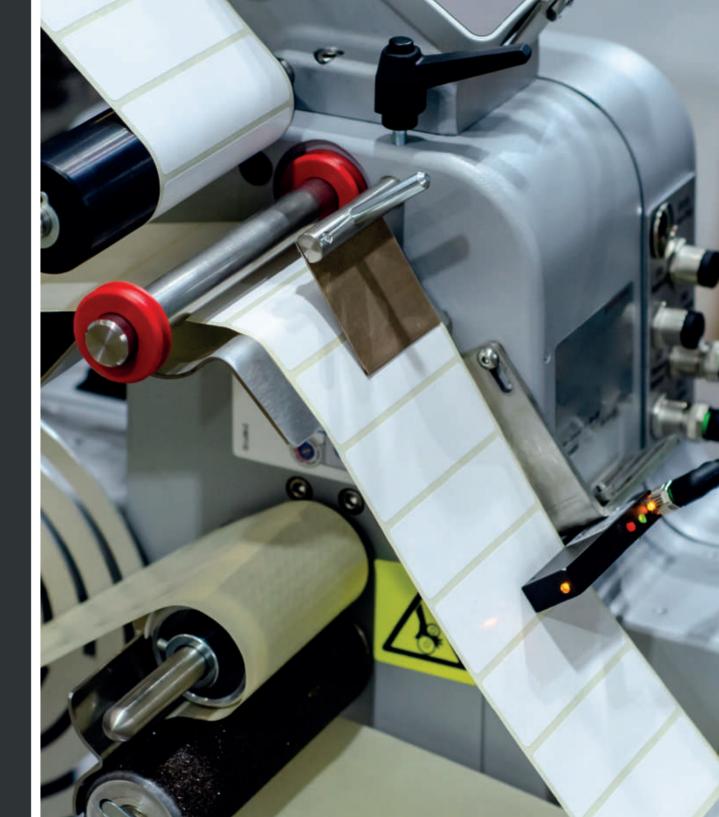
#### **Private label**

The Private Label sector is of particular importance in Ferbi's production sphere. Since its inception on the market, Ferbi has favored production flexibility over large volumes, leaving ample space for small formats.

Today the company boasts countless customers engaged in the large-scale distribution, garden and hobby sectors, who rely on Ferbi for the production of their formulations and registrations, finding a reliable partner interested only in the production on behalf of third parties and therefore not directly involved in the marketing of the products.

This commercial philosophy and respect for the confidentiality of sensitive information has increasingly directed Private Label customers to finalize new and greater collaborations with Ferbi, formalizing agreements for the use of the insecticides and rodenticides registered by Ferbi itself.





#### **Graphic studio**

Ferbi makes use of its own internal graphic studio for the design of brands, logos and the drafting of product labels, guaranteeing the utmost confidentiality of the contents until their disclosure.

The studio employs a designer and a graphic designer who also collaborate with all the companies of the group, thus obtaining a common and easily recognizable promotion, disclosure and marketing strategy.

Customized customer graphics are managed to finalize the production of primary and secondary labels, stickers, filter papers, bags and packaging.

The service provided by the graphic studio is a free service made available to Ferbi customers.



# **Research and Development**

With its highly qualified staff and in-house know-how, Ferbi offers a full development service of new products.

Ferbi provides formulation development based on the customer's needs and the intended use of the product.

Study of formulation stability based on the requirements of international standards and chemical-physical properties.

Study of the efficacy of the product based on its category and regulatory guidelines.

Regulatory support for the regulatory framework of the product category and preparation of dossiers for registration according to the reference regulations.





#### **Regulatory Office**

To offer a 360° service on all stages of development of active ingredients and formulations, Ferbi has developed a Regulatory office within its structure made up of trained and prepared staff to fully engage with the offices, the competent authorities and both Italian and foreign ministries.

The regulatory office manages all the documentation necessary for the development of authorizations for the marketing of biocidal products in the individual territories, supporting the customer for every need.

The labels, technical and safety data sheets are constantly checked and updated in their contents to ensure maximum safety in the management of the biocidal product in compliance with the relevant regulations.

The results of this initiative have therefore made it possible to obtain important commercial agreements with customers present throughout Europe and in various EXTRA-EU countries.







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